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Contact: Chad Zambito 585.768.2513, ext 115  
Marketing Manager, Syntec Optics  
[czambito@syntecoptics.com](mailto:czambito@syntecoptics.com) [www.syntecoptics.com](http://www.syntecoptics.com)

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## Syntec Optics Has Near Record Year

**Pavilion, NY...**Syntec Optics, a manufacturer of quality, precision molded plastic optics for the medical, defense and biometric industries, had a near record year in 2010, falling just short of historic numbers reached in the 2008-2009 fiscal year and the company is currently on pace to increase sales by 13.5% in 2011. “We missed having a record year by one percent,” said GM Lori Steffenilla. “Despite the worldwide economic conditions, we invested in our facility and our people and were able to increase our year over year sales by 20%.”

Syntec Optics is the largest independent manufacturer of custom plastic lens in the nation producing components for the Medical, Defense and Biometric Industries. During 2010, Syntec completed an expansion and renovation project that included the addition of a new 77 ton Arburg injection molding machine equipped with a Yushin robot. The project will allow Syntec to hire another 15 employees in 2011. Syntec also successfully added seven new customers in 2010 including an exciting eye-tracking project partnership with Eye-Com that could change the way we interface with technology.

Syntec also upgraded its ISO certification in 2010 to ISO 9001:2008 and was able to complete “Design of Experiment” training in conjunction with the Rochester Institute of Technology. “We had 12 employees each complete 40 hours of training,” said Quality Manager Dan Morgan. “It gave us the tools to use a systematic and methodical approach to solving engineering challenges. Those efforts enabled us to reduce both cost and lead time for a number of our customers.”

Syntec Optics was also able to set an impressive benchmark for on time deliveries by meeting deadlines nearly 99% of the time. “We are extremely proud of this accomplishment since our customers depend on us to deliver their products as promised. It’s just another example of Syntec’s commitment to quality and customer satisfaction,” added Steffenilla.

Syntec Optics currently employs 100 people at its two facilities located in Pavilion, NY and Rochester, NY and produces “Precision Plastic Optics for Tomorrow’s Technologies.” To find out more, visit [www.syntecoptics.com](http://www.syntecoptics.com).

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